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## TOLL RATE SETTING AND ADJUSTMENT

HPTE Board Retreat February 2019





- Toll Rate Setting Authority & Practices of Our Peers
- Current HPTE Toll Rates Setting and Adjustment Practices
- Board Direction on HPTE Policy Goals
- Next Steps



# Toll Rate Setting Authority & Practices of Our Peers



## Toll Rate Setting Authority & Practices of our Peers

1 Toll Roads - Public	<ul> <li>Traffic and Revenue</li> <li>Bond Covenants</li> </ul>
2 Toll Roads - P3	<ul> <li>Concession agreement spells out mechanism</li> <li>Usually a combination of CPI, GDP, and 2-3%</li> </ul>
3 Express Lanes - State	<ul> <li>Federal requirement for vehicle speed</li> <li>Debt financed / Bond and TIFIA covenants for debt coverage ratio</li> </ul>
4 Express Lanes - P3	<ul> <li>Federal requirement for vehicle speed</li> <li>Concession agreement</li> </ul>
COLORADO HPTE	



## **TOLL ROADS - Public**



- Traffic and Revenue forecasts set toll rates to:
  - Maintain a high level of service (i.e. travel reliability)
  - Ensure financial ratios are met
- Board action needed to adjust toll rates



## TOLL ROADS - P3 (Private, Revenue Risk)



- Toll rate adjustment mechanism explicitly shown in concession agreements
- Typically based on 3 factors:
  - CPI
  - GDP
  - A fixed percentage 2-3%
- Some require Board action for new rates approval

## EXPRESS LANES - Public (State)





- Verify that speed requirements are met
- If financing is used (notes, bonds, TIFIA, etc.), verify that covenants related to financial ratios are met
- Check for adjustment needs for inflation (CPI)
- Check for O&M increase
- For dynamically priced lanes, Board to approve new maximum toll rates
- For Time Of Day priced lanes, Board to approve new schedule and rates

## EXPRESS LANES - P3 (Revenue Risk)



- Concession agreement spells out toll rate adjustments mechanism and typically include:
  - Speed requirement
  - If financing is used (notes, bonds, TIFIA, etc.), verify that covenants related to financial ratios are met
  - Concessionaire to provide justification data
- For dynamically priced lanes, Board to approve new maximum toll rates
- On Time Of Day priced lanes, Board to approve new schedule and rates

# Current HPTE Toll Rates Setting & Adjustment Practices

# Toll Rates Setting - HPTE Express Lanes Current HPTE Toll Rate Setting Goals

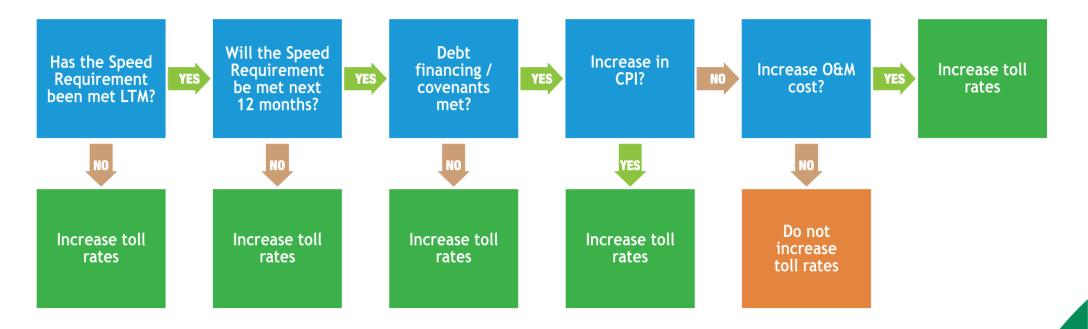
- Maximize traffic throughput
- Provide travel time reliability in the Express Lane

Meet financial ratio requirements if financing is used

- $\checkmark$  Where minimum toll rates exceed AVI toll collection cost
- ✓ Where License Plate Tolling (LPT) surcharge covers additional cost incurred



## Toll Rates Adjustment Decision Matrix - Draft Current HPTE Toll Rate Setting Practice

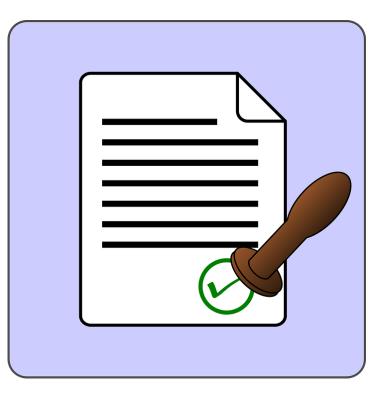




## **Board Direction on HPTE Policy Goals**

## Policy Goals: Establish Current HPTE Toll Rate Setting Practice as a Policy Directive (Draft)

Board Direction on Establishing Current HPTE Toll Rates Setting and Adjustment Practices as Official HPTE Policy





## Policy Goals: Revenue Maximization Vs. Throughput Maximization (Draft)

Board Direction on Toll Rates Setting and Adjustment Policy

Toll Rates Set to Maximize Throughput Toll Rates Set to Maximize Revenue Generation



### Policy Goals: LPT Surcharge (Draft)

#### Board Direction on AVI vs LPT Toll Rate Setting Policy

A Sticker Lag CANNOT be reused.

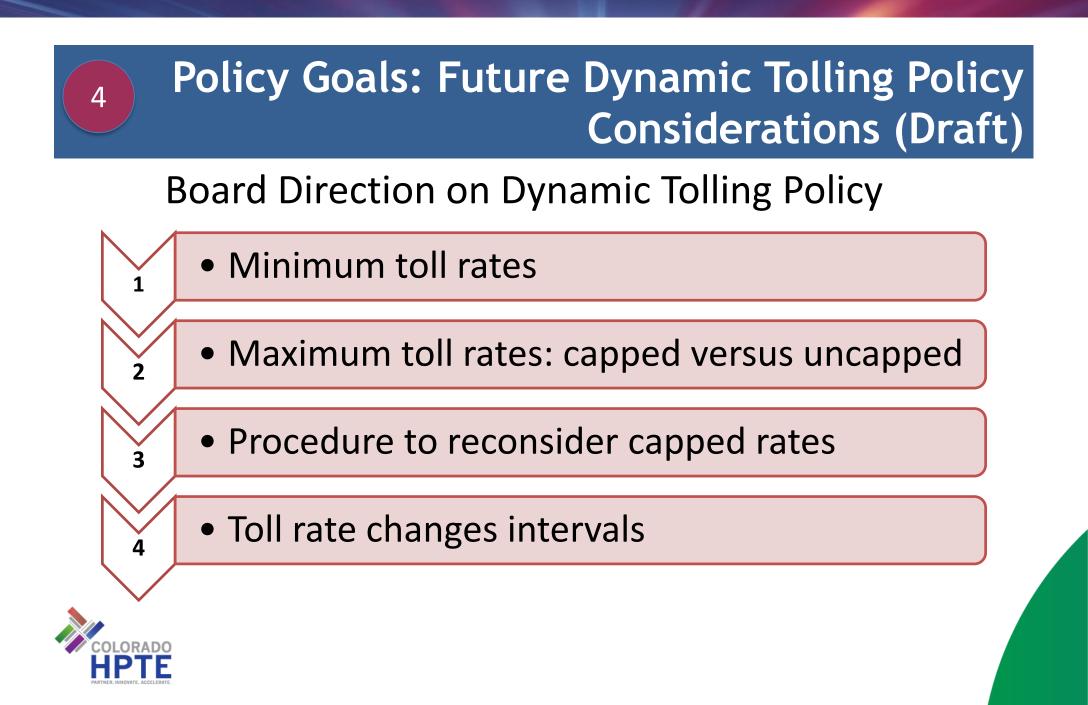
152207 Milling Milling out transponder to the proper vehicle on your account

at expresstoll.com. You can log in to update contact counts offered through the ExpressToll Rewards V Continue current practice used to increase AVI and LPT toll rates

> Offset leakage by including percent portion of anticipated unpaid LPT toll revenue in AVI toll rate



T: Managery



#### Policy Goals: Toll Rate Setting Considerations for Equity

#### Board Direction on Toll Rate Discount and Credit Program Policy Options

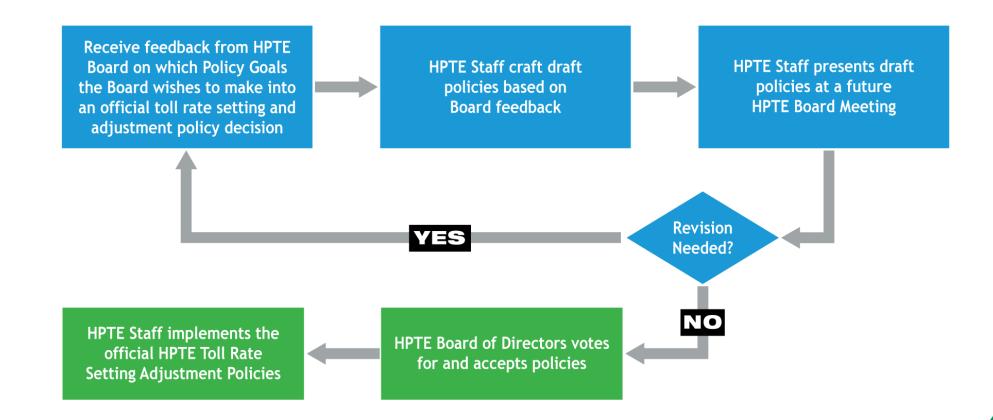




## **Next Steps**



#### Proposed HPTE Toll Rates & Adjustment Policy Process





## **Next Steps**

- Comments
- Questions
- Suggestions for other Policy Goals

